

# Organizational Behavior

## Course Outline

Academic Semester: 2025/26

### 1. General

School	<b>School of Finance and Statistics</b>		
Academic Unit	<b>Department of Banking and Financial Management</b>		
Level of Studies	<b>Undergraduate</b>		
Course Code	<b>XPOΣY01</b>		
Semester	<b>6th or 8th</b>		
Course Title	<b>Organizational Behavior</b>		
Independent Teaching Activities	Weekly Teaching Hours	Credits	
<b>Lectures</b>	<b>4</b>	<b>7,5</b>	
Course Type	<b>General background</b>		
Prerequisite Courses			
Language of Instruction and Examinations	<b>Greek</b>		
Is the course offered to Erasmus Students?	<b>No</b>		
Url (Eclass)	<b><a href="https://eclass.unipi.gr/modules/auth/courses.php?fc=64">https://eclass.unipi.gr/modules/auth/courses.php?fc=64</a></b>		

### 2. Learning Outcomes

#### Learning Outcomes

Organizational Behaviour (OB) is an applied behavioural science that draws concepts from various social sciences, including psychology, sociology, anthropology and political science. The goal of this course is to help students understand OB theories and empower them to put them into practice. Key techniques and processes designed to improve organizational efficiency and effectiveness are fully examined from the perspective of management, workers, and society.

At the end of this course, students are expected to:

- become familiar with OB theories and concepts
- understand individual and group behaviour in organization
- demonstrate an ability to be a team player
- acquire critical leadership skills
- communicate effectively and use communication to persuade and influence employees
- identify the causes of organizational conflict and learn how to manage them
- learn motivation theories and use them to motivate employees at work.

Case studies are utilized for deeper understanding of the discussed areas.

#### General Competences

- Generally, by the end of this course the student will, furthermore, have developed the following general abilities (from the list above):
- Group work
- Decision making
- Autonomous (independent) work

- Respect for difference and multiculturalism
- Showing social, professional and ethical responsibility and sensitivity to gender issues
- Develop competencies of criticism and self-criticism.

### 3. Syllabus

Contents of the course:

- Basic concepts of Organizational Behavior
- Individual Differences
- Employees' personality traits
- Values, Attitudes, Perception
- Motivation
- Leadership
- Communication
- Teamworking
- Conflict management
- Change management
- Power, Authority and Influence

### 4. Teaching and Learning Methods - Evaluation

Delivery	<b>Lectures (face to face)</b>	
Use of Information and Communications Technology	<b>e-mail, e-class, department's website</b>	
	<b>Activity</b>	<b>Semester Workload</b>
	Lectures & Case studies & self-assessment tests	52
Teaching Methods	Hours for private study and preparation of an assignment	134
	Final examination	1,5
	<b>Course Total</b>	<b>187,5</b>
Student Performance Evaluation	<p>Student performance evaluation is mainly based on the written examination at the end of the semester, which includes questions that evaluate both the acquired knowledge by students and their ability to utilize them critically. Students can gain extra points by working on case studies and an writing assignment.</p> <p>Grades are based 20% on assignment and case studies and 80% on final exams.</p>	

### 5. Attached Bibliography

#### Suggested Bibliography

- Colquitt, J., LePine, J. and Wesson, M. (2021), Organizational Behaviour. Improving Performance and Commitment in the Workplace, New York: McGraw-Hill Irwin.
- Buchanan, D.A. and Huczynski, A.A. (2020), Organizational Behavior, New York:
- Bratton, J. Gold, J. Bratton, A. and Steele L. (2022), Human Resource Management, New York: Bloomsbury Academic.

Books in Greek language:

- Χυτήρης, Λ. (2017). Οργανωσιακή Συμπεριφορά, Εκδόσεις Ε. Μπένου, Αθήνα.
- Κάτου, Α. (2017). Οργανωσιακή Συμπεριφορά, Εκδόσεις Ζυγός, Αθήνα.
- Combe, C. (2021). Εισαγωγή στη Διοίκηση, Εκδόσεις Gutenberg, Αθήνα.

### **Related Academic Journals**

- Organizational Behavior and Human Decision Processes
- Journal of Organizational Behavior
- Research in Organizational Behavior
- Journal of Occupational and Organizational Psychology
- European Journal of Work and Organizational Psychology